



**ASSOCIATION FOR
SUPPLY CHAIN MANAGEMENT**

APICS Cleveland

September, 2019

Newsletter



PDM at Merwin's Wharf - Flats

On Sept 18, 2019 meet local APICS Cleveland experts to discuss the latest industry news and trends. Make connections to help you further your business goals and enjoy dinner in a scenic location. A reception at Merwin's Wharf at 1785 Merwin Ave. Cleveland, OH 44113 begins at 5:30PM followed by dinner at 6:15. Free parking is available in the attached lot.

Located on the Cuyahoga River's Irishtown Bend, Merwin's Wharf features stunning views of water and wildlife with nearby connections to recreational opportunities. Nestled in the post-industrial site of Cleveland's Flats neighborhood, Merwin's Wharf's connects guests to urban greenspace while enjoying fresh, seasonal and locally-sourced menu items.

Please share this invitation with your fellow professionals or anyone interested.

"The mission of the Cleveland Chapter is to continue to be the premier provider of supply chain and operations management education in the greater Cleveland area."

PDM DETAILS

Topic: Networking Meeting

Speaker:

Location: **Merwin's Wharf**
1785 Merwin Ave
Cleveland, Ohio 44113
216-664-5696

Date: **Wednesday, September 18th, 2019**

Agenda:
5:30—6:15 PM Arrival / Registration
6:15—7:00 PM Dinner
7:00—8:00 PM Presentation
8:00—8:30 PM Discuss / Closing Remarks

Admission:
APICS Member \$30.00
Non-Member \$35.00
Student Member \$10.00
Student Non-Member \$15.00
Add \$5 if you pay at the door

RSVP: Program deadline for registration is Tuesday, September 17th, 2019

Registration & Payment: Register and pay online by visiting us at <http://www.apicscleveland.org/?q=pdms> . You may register online and pay online using Visa, MasterCard, Discover, or American Express. There will be a \$5 up charge if you need to pay at the door. Note—These are procedures using secured services.

Points Receive One Certification Maintenance Point for each PDM attended.

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President's Message:



Companies Moving Sourcing Out of China, but Vietnam, other Countries not Ready for Prime Time

Vietnam is Practically Sold Out of Capacity, but Finding Component Sources is Major Challenges

To say that global supply chains are currently in flux is putting it mildly. The tariff wars and other factors such as geopolitical and intellectual property risk are causing many companies to rethink their China sourcing strategies. However, it can be very difficult to make a switch, whether that's back to the US or – it appears more likely – to another low cost country, probably also in Asia.

Tech companies are especially challenged, as their supply chains are tightly intertwined with Chinese component makers. In some cases, there are simply no alternative parts suppliers outside of China. The process of re-engineering supply chains to work outside China can be costly and complex – and risk a loss of sales during the transition, which could take years.

Even if all that can be managed there other problems, such as capacity and scalability in Asian alternatives to Chinese sourcing. Vietnam, for example, has already benefitted enormously from work being moved there from China – but has absorbed about as much as it can handle as a result.

Spencer Fung, CEO of giant trading company Hong Kong-based LI & Fung, said recently that Vietnam for now is effectively sold out in terms of taking on new manufacturing work. Vietnam is years behind China in terms of overall infrastructure, and supply chain maturity.

Case in point: Industrial pump manufacturer McLanahan Corp., as reported in the Wall Street Journal, which has shifted some production to Vietnam through a sourcing firm called Omnidex. However, out of more than 80 parts in one pump it makes, suppliers have only been able to begin producing 20 of the parts because all new molds must be created, a time consuming process. "You can't just shift your business to Vietnam and expect to find what you're looking for," an Omnidex manager said. Labor in Vietnam is also said to be extremely tight.



The simple fact is it will be years before this Southeast Asian nations and other aspiring manufacturing destinations are ready to replace China's current position as the so-called "factory to the world." New supply bases take years to develop.

Vietnam still has cheap labor, but its 100-million population is small compared with China's 1.3 billion. Roads and ports are struggling to keep up.

President's Message: (continued)

So if not Vietnam, where? "The question everyone is asking is: 'Where should we go?' " **Giang Le**, a Singapore-based analyst for strategic consulting firm Control Risks, told the Journal. "The answer is not obvious." India, the Philippines, Mexico and Egypt are all in the mix, but each has issues.

And even though wages in China are higher than in these and other low cost countries, the move away from China might actually lead to higher costs. China evolved such that suppliers and assemblers were in close proximity to each other. That kept cycle times low and created supply chain efficiencies.

Moving out of China will lead to more disconnected supply chain operations, which could lead to inefficiencies, increase cycle times, and expose companies to multiple tax and labor rules across countries. In China, US companies can often deal with the final assembly or contract manufacturers alone, and let those firms find all the suppliers underneath that together meet a price point and quality requirements.

Not so in most other countries such as Vietnam, where US companies may have to put together the whole supply chain themselves. So where does it go from here? Perhaps the US and China will in fact agree to a trade pact, allowing some companies to stick with a China strategy or given them more time to set up other sources. Then again, maybe the tariff war drags on.

Electronic supplies maker ECM recently looked to some move sourcing from China to Vietnam, but ultimately decided it would still have to source some of its components from China and ship them to Vietnam to marry with locally produced items. "It's risky," an ECM manager said of the strategy. "It may not work, and the costs may be too high."

Best regards,
Bob

Dr. Robert Stoll, CPIM, CLTD, CSCP
APICS Cleveland Chapter
president1@apicscleveland.org

APICS Certification Resources

APICS is the association for supply chain management

APICS Certification Maintenance, Simplified!

You've asked—we've listened! Certification maintenance is now updated with a streamlined point structure and new point activities. Now it'll be easier for you to earn the points you need to maintain your credential.

The new point activities include:

- Reading relevant books or articles
- Participating in relevant project management work for your employer
- Participating in the APICS mentorship program

And to make it even easier, if you've completed activities that fall within the updated point structure, and are ready to submit your application now, you can include them in your submission.

We've added the new activities and their point structure to the maintenance qualifying activities section of the website.

You've worked hard to achieve your APICS certification, with the new streamlined application and point structure, you'll be able to earn the points you need, faster and easier.

Don't forget. Your APICS membership qualifies for six maintenance points per year.

If you have any questions regarding certification maintenance, please contact Customer Service at service@apics.org or call 1-800-444-2742 or +1-773-867-1777.

APICS Cleveland Chapter - September, 2019 PDM at Merwin's Wharf



EDUCATION UPDATE:

Fall Certification Prep Course Schedule

CPIM 1 – Basics of Supply Chain Management

- Tuesday evenings 10/1/19 – 12/3/19 6:00 PM – 8:30 PM
- Parker Hannifin Global Headquarters in Mayfield Heights
- Early Bird Discount if registered by 9/13

CSCP – Certified Supply Chain Professional

- Monday evenings 9/30/19 – 1/20-19 (includes 2 week break for holidays) 6:00 PM – 9:00 PM
- Kichler Lighting in Independence
- Early Bird Discount if registered by 9/13

Why you should earn an APICS designation

- Increase your salary - on average designees see a 12% increase
- Improve your hiring potential by 65%
- Maximize ROI on the systems and technologies
- Reduce your organization's costs
- Provide more value to your organization
- Understand how to increase customer satisfaction
- Build your credibility and set yourself apart from peers

Thousands of employers worldwide look for an APICS designation when making critical hiring decisions. These companies know that APICS designees have the proven knowledge and skills to strategically streamline operations.

Are you ready to distinguish yourself in supply chain management?

CPIM – Certified Production and Inventory Management

Production and Inventory Management. Newly revised curriculum, now only 2 classes and 2 exams to complete the certification.

CSCP – Certified Supply Chain Professional

Comprehensive end to end supply chain for experienced mid and senior level professionals.

CLTD – Certified in Logistics, Transportation, and Distribution

Concentration on best practices in the movement of materials for experienced mid and senior level professionals.

Save The Date.....

Program Year (2019/20):

September PDM, September 18th, 2019, Networking meeting (at Merwin's Warf).

October PDM, October 17th, 2019, (Thurs) Joint meeting with ISM (Embassy Suites, Independence)

November PDM, November 20th, 2019, Possible plant tour at Mayfran, Highland Hts.



Have you heard the news?

We are launching the Association for Supply Chain Management (ASCM)!

As a valued APICS member, this announcement means access to more benefits, more resources and more ways to advance your career. This is more than a new name or a rebrand, we're launching an entirely new association. With ASCM, we're able to expand our reach and broaden our impact, becoming the leader on all things supply chain – and you're at the forefront of this new global organization.

As of January 22, 2019, your APICS membership is now an ASCM membership.

You won't need to do anything to become an ASCM member; your APICS membership will automatically transition to ASCM membership.

Your original join date and expiration date will remain the same.

You should receive a new ASCM membership kit and ASCM membership card.

What happens to APICS?

We're proud of APICS's 60-year history and recognition as the global standard in supply chain learning and development. Thus, the APICS brand will continue through the APICS certification programs, CPIM, CSCP and CLTD, as part of ASCM's learning and development offerings which means:

Your current APICS certification will remain valid.

The APICS certification [maintenance program](#) will stay the same, but with more ways to earn points with ASCM beginning in 2019.

In 2019, you'll have the option to purchase a redesigned APICS CPIM, CSCP or CLTD certificate, recognized by the ASCM board of directors. However, you are not required to obtain an updated certificate for your certification to remain valid.

The reach of ASCM will increase the visibility of APICS certifications and enhance your marketability as an expert in your field.

If you belong to a local APICS chapter, you will continue to be part of your APICS local chapter. APICS chapters and international training partners will also remain under the APICS brand and continue offering local networking and certification training.

Learn more about ASCM.

If you would like to learn more about how the new ASCM will benefit you or your organization, [visit ascn.org](http://visit.ascm.org)

Pictures From Our Last PDM (May, 2019)

Networking That Actually Gets Results, By: Kristen McLaughlin





THE ASHLAND MBA
1 YEAR INTERNATIONAL PROGRAM
ASHLAND UNIVERSITY



1 YEAR

2 INTERNATIONAL
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OFFERED IN **CLEVELAND & COLUMBUS**

Earn Your MBA in 1 Year

Convenient Saturday classes
ensure you can continue working
full-time while earning your MBA.

Ashland MBA Alumni Are
100% SATISFIED
With Their MBA Education*

Travel the World

The August 2017 Cohort will be
visiting Ho Chi Minh City, Vietnam;
Hong Kong; Prague, Czech
Republic; & Barcelona, Spain.



Earn a Higher Salary

46% Salary
Increase

Average for Ashland
MBA Alumni *



Let's Talk About Earning Your MBA

Contact **STEVE KRISPINSKY**, Program Director:

1YearMBA@ashland.edu

CLE

Cleveland MBA Center

6393 Oak Tree Blvd.
Cleveland, Ohio 44131

216-208-8515

COL

Columbus Center

1900 E Dublin-Granville Rd.
Columbus, Ohio 43229

614-333-1633

* Fall 2016 survey of Ashland University MBA alumni.

APICS - Chapter Membership & Anniversaries

June through September, 2019

Congratulations!!!

New Certifications

Perry Cooperman, CPIM

Paul Dunlavey, CPIM

James J Piascik, CPIM

Mallory Allen, CSCP

Collin Burns, CSCP

Sarah Crook, CSCP

Todd Hall, CSCP

Scott Janda, CSCP

Michael L Rowan, CSCP

New Members

Bryan Acker

Debbie Aylward

Larry Bagley

Joseph Bova

Jeffrey Chung

Whitney Diehl

Tejas Dnyaneshwar Dudhade

Ashley Fouser

John Hansing

Graham Harwood

Sharon Hasebein

Tingrui Hu

Robert Jones

Ashley Lanner

Paul Mikolaj

ERNEST MILLER

Trish Santos

Bradley Schreiber

Zhou Ye

Chi Zhang

Anniversaries

5 Years

Lynda Ajoury

Robert Calve

Stephen Mathews, CPIM

Steven Montague, CSCP

10 Years

Kurt G Culbertson

Michael T DePaulo

15 Years

Jeffrey J Branchick Sr.

20 Years

Christopher D Hendryx, CPIM

Peter J Long, CPIM

25 Years

Rita I Schweibinz, CPIM

30 Years

Leslie A Labroo, CPIM, CSCP

Joseph LaMantia, CPIM-F, CIRM

40 Years

Kenneth J Peterson, CPIM

CLEVELAND CHAPTER BOARD MEMBERS

NAME	TITLE	ORGANIZATION
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N/A	Past President		president3@apicscleveland.org
Robert Stoll, CLTD, CPIM, CSCP	President	Ashland University	president2@apicscleveland.org
(open)	President-Elect		president1@apicscleveland.org
(open)	Secretary		secretary1@apicscleveland.org
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**Please contact Ed Merker at communications1@apicscleveland.org
for article submissions or editorial comments**

**Check out our meeting and class schedule at www.apicscleveland.org
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